

SPINZEIC

Strategic Innovation Procurement Programme

European Innovation Council



1. Purpose of the Programme

SPIN4EIC is an innovative and unique initiative from the European Innovation Council (EIC) dedicated to delivering unmatched support services to EIC innovators.

Embark on a journey that amplifies access to procurement markets across Europe and beyond! SPIN4EIC is more than a programme; it is a commitment to ushering outstanding EIC innovators into the procurement spotlight, unlocking boundless opportunities for inventive SMEs and startups. Simultaneously, it's a launchpad for their market expansion.

But that's not all – SPIN4EIC extends its **dedication to Buyers**, to elevate their procurement game with unparalleled support services tailored for innovation. Seize the chance to be part of a groundbreaking movement, where innovation meets limitless possibilities!

SPIN4EIC aims to:

- Create and manage a **Community of Public and Private buyers** interested in the solutions offered by the EIC Beneficiaries;

 Enhance the capacity of public buyers to purchase innovative solutions to tackle public challenges, opening at the same time their procurement markets to SMEs and start-ups;

- Provide assistance to EIC Beneficiaries to submit tenders in public and private sector procurement opportunities in Europe and at a global level;

- Enhance the capacity of the EIC Beneficiaries to find **business opportunities through procurement** and take part as potential suppliers in bids in Europe as well as in non-EU countries (through actions such as Innovation Procurement Academies, the EIC toolkit on Innovation Procurement, etc.).

What's in it for you?

EIC Beneficiaries will have the opportunity to:

demand side for increased opportunities;



- Expand their business prospects by connecting with their
- Receive expert assistance in tender submissions for Innovation Procurement on a European and a global scale;
- Enhance their capabilities to identify and capitalise on business opportunities arising from procurement activities;
- Explore new markets, attract new clients and scale-up their ventures through strategic procurement initiatives.

Public and Private Buyers will have the opportunity to:

- Gain valuable support for procuring cutting-edge innovations from EIC Beneficiaries;
- Actively participate in communities alongside procurers facing similar challenges;
- Seize the change to modernise services with cutting-edge solutions provided by the EIC's top-notch innovators.







2. SPIN4EIC thematic areas

SPIN4EIC provides EIC Beneficiaries and Buyers with a Community to share experience, best practices and contact. This Community is structured into <u>2 groups dedicated to the Buyers</u>, to exchange ideas and engage with peers:

SPIN4EIC Public Buyers Community Group*

An environment fostering collaboration and synergy among public innovation procurement professionals, shaping an energetic and innovative Community.



SPIN4EIC Private Buyers Community Group^{*}

A space designed to ignite collaboration and synergy among private sector procurement leaders, cultivating a dynamic and innovative Community to share the latest news, trends, opportunities, and discussions in private procurement worldwide.







This Community also includes 5 thematic groups dedicated to the EIC Beneficiaries (accessible also to procurers and other users) interested in the topic included in the project:

SPIN4EIC Agriculture, Food and Beverage **Group**[⋆]

From agribusiness to the dynamic F&B industry, encompassing everything from raw material processing to the creation, packaging, and distribution of delectable consumer products.



SPIN4EIC Construction, Infrastructure and Manufacturing **Group**[≯]

From crafting the future through building, repairing, and renovating infrastructures to the artistry of manufacturing. Its aim is sculpting the future of industries like industrial manufacturing, automotive manufacturing, and chemical manufacturing.



SPIN4EIC Digital **Transformation Group**^{*}

The SPIN4EIC Digital Transformation (Digital and ICT), Next Gen, Computing, AI, Blockchain, Security, Firefighting, and First Responders group dives into the seamless integration of digital technology across private and public organizations.



SPIN4EIC Energy, Water, Environment, Sustainability and **Mobility Group**^{*}

This dynamic hub is a gateway to the forefront of innovation, bringing together key players in the energy sector, water services, environmental initiatives, sustainability projects, and mobility solutions.



SPIN4EIC Health and Life Science **Group**[≁]

Dedicated to the Future of Healthcare Innovation, this is a group where information meets innovation in the dynamic realm of healthcare. From medical services, state-of-the-art equipment, and groundbreaking medicines to pioneering medical insurance and revolutionary biotechnology.



All the 7 groups are accessible in the Group area of the EIC Community platform.





3. Main activities

SPIN4EIC provides many different activities, which range from assistance to EIC beneficiaries and Public Procurers to events and dedicated toolkits. Here you can find an overview of the activities projected to foster the procurement of innovation in Europe and beyond:



Innovation Procurement Academies dedicated to EIC beneficiaries

 Offering free high quality knowledge and online training to develop business relationships as innovation procurers to both public and private buyers, within the EU internal market and in selected third countries and International Organisations.

Tailored assistance to EIC beneficiaries

- To take part as bidders in Public, including procurement of Research and Development (R&D) services, and Private sector Innovation Procurement tender processes, in and outside Europe. This is a free service for EIC beneficiaries. An Ongoing call is open until August 2026 and will be continuously updated with information about specific Sub-Calls that will be launched based on available procurement opportunities.

Events

 Bringing together key EIC innovators and buyers and including pitching sessions and matchmaking corners. The events aim to facilitate strong relationships between EIC innovators and buyers, fostering collaboration and driving innovation in public procurement. ket Consultation, and Drafting Tender Documents.

Assistance dedicated to Public Buyers

- In the EU MS and Horizon Europe Associated Countries, contributing to the enhancement of their capacity to purchase innovative solutions, and fostering innovation in Europe.

- Public buyers will have indeed the opportunity to receive assistance for designing and implementing their innovation procurement projects through an ongoing call. Moreover, through eight Calls for applications, Public Buyers can apply for and receive tailored assistance in key areas like Needs Assessment, Business Case Development, Market Consultation, and Drafting Tender Documents.

EIC toolkit on Innovation Procurement

An easy-to-use EIC Innovation Procurement toolkit focused on the needs of SMEs and start-ups (in particular the EIC beneficiaries) aiming at enhancing their capacity to access procurement markets as potential suppliers will be prepared and published on the SPIN4EIC page on the EIC Community platform.





4. Join us

- If you want to join the SPIN4EIC Community, you will find all the information on the Landing Page of the Programme?

Explore the 'Onboarding Toolkit'—inside, you may find the Guidelines on how to subscribe, a user-friendly guide detailing the EIC Platform registration process, and tips on setting up your personal profile.

 During the subscription don't forget to highlight <u>all the</u> topics of your interest. This will allow us to send you all the relevant information and updates about the upcoming calls and events.



5. Contacts

If you want more information on the SPIN4EIC Programme or you need assistance on some matter, go in the **Contact us**^{*} section of the EIC Community Platform. Here, you can get support on all the specific services offered and you can also ask for technical support if you have issues with the registration or the interaction with the Platform.

Please make sure to add the correct CATEGORY from the drop-down menu by selecting only voices that indicate "SPIN4EIC" within their text. In this way, you will be sure that your request will reach the correct person and you will promptly receive feedback.

