



EIC Business Acceleration Services Beyond funding

At the European Innovation Council (EIC), we strive to ensure that financial support is only the beginning of your journey. This is why we provide all EIC-supported projects and companies with access to a range of business acceleration services (BAS) worth up to EUR 50 000 to boost their innovation and growth.

Our services are available at any stage of development of your activities and of the EIC research and innovation cycle. Moreover, they are there to equip you with a wealth of resources designed to unlock unique mentoring and training opportunities, global partnerships, innovation ecosystems, and much more.

Who is it for?



EIC Awardees

EIC Pathfinder (including former FET Open and FET-Proactive), EIC Transition and EIC Accelerator and EIC STEP Scale Up



EIC Accelerator applicants

* Starting from stage 2, with 3 days of coaching



EIC Scaling Club beneficiaries



Horizon Europe Seal of Excellence, STEP Seal and Women TechEU

Dive in and discover our range of services to gain **contracts, contacts and skills**, fast-track your innovation and expand your growth



Contracts

In 2021-2023, matching activities with corporates, investors, procurers and business partners led to:

• **103 deals**

• **EUR 50M** expected turnover generated from trade fairs



Contacts

1 000+ corporates, investors, and public buyers

600+ coaches and mentors

140+ Ecosystem partners

100+ experts in IP, regulation, and venture-building

And more to come!



Skills

Participants of the EIC Women Leadership Programme saw a **32% improvement in skills**

61 teams from Pathfinder and Transition succeeded in venture-building

Coaching programmes **doubled the chances of success** for EIC Accelerator applicants from widening countries



EIC Corporate Partnership Programme

Who can benefit: All EIC Awardees who have a product or service ready for the market

The EIC Corporate Partnership Programme aims to establish and grow business collaboration between you and the largest corporations in Europe. By participating, you are invited to tackle key challenges and address the critical pain points these corporations face through targeted calls. If selected, you will be invited to attend an in-person event hosted by the corporation(s) and benefit from coaching and training sessions, matchmaking and networking opportunities, and connections with high-level decision makers leading to significant business deals.

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EIC Innovation Procurement Programme

Who can benefit: All EIC Awardees

The goal of the EIC BAS Innovation Procurement Programme is to mainstream innovation procurement and establish the EIC as a Centre of Excellence on Innovation Procurement in Europe and at a global level, focusing on the supply side. This is achieved through three initiatives:

- **SPIN4EIC** - Strategic Innovation Procurement is a flagship initiative that facilitates the access of top-notch innovators to procurement markets in Europe and at a global level through a holistic approach (including communities of buyers, matchmaking, innovation procurement academies, toolkits, helpdesks, assistance to buyers and suppliers, and much more).
- **Innomatch** offers assistance (including financial support) to carry out Proof of Concepts or pilot tests on the services of public and private sector buyers, complementing the services provided by SPIN4EIC.
- **InnoBuyer** brings together procurers and innovative SMEs to co-create solutions that tackle the challenges faced by buyers.

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EIC International Trade Fairs Programme

Who can benefit: All EIC Awardees who have a product or service ready for the market

The EIC International Trade Fairs Programme 3.0 supports you in realising your ambition to scale up rapidly at European and global levels. The programme offers a set of services facilitating internationalisation, promoting your commercialisation strategy in foreign markets, and helping you realise business opportunities at 12 of the most popular trade fairs.

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G.A.C. GROUP
Innovation & Performance For Impact

OFCORES
360° event solutions

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EIC Investor Readiness and Outreach Programme

Who can benefit: EIC Fund awardees and SMEs benefiting from EIC Accelerator and EIC Transition

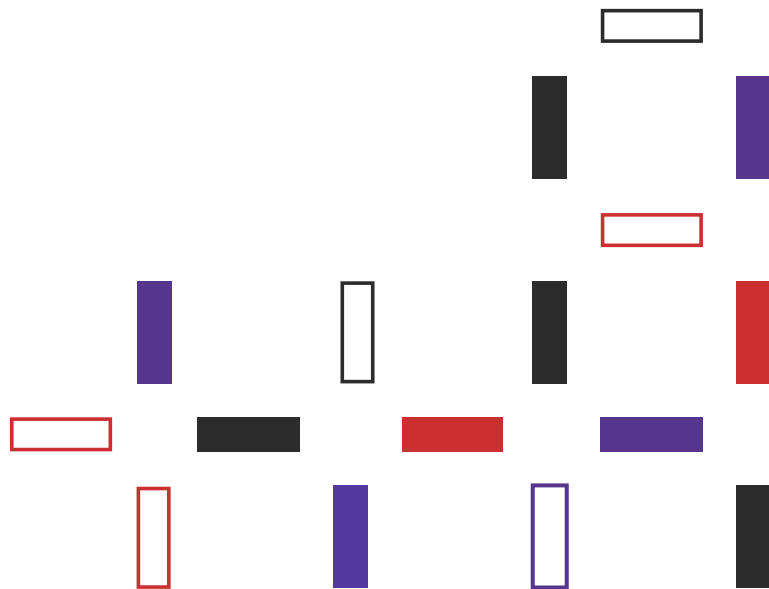
The services provided via our Investor Readiness and Outreach Programme are a key step to boost your ability to become investor-ready, and gain access to the best co-investment opportunities from the private sector. Our investor-readiness support includes benchmarking reports, pitch-deck reviews, free access to top venture capital resources, valuation analysis of competitors, and much more. Our services are boosted with access to private investors, matchmaking opportunities and dedicated events.

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EIC Next Generation Innovation Talents: InnoNext

Who can benefit: All EIC Awardees

Enabling eligible researchers to carry out an innovation internship in a hosting company, the EIC Next Generation Innovation Talents initiative (InnoNext) helps researchers and aspiring innovators to gain direct experience in taking innovation beyond the invention stage, supporting them in the development of their entrepreneurial mindset. At the same time, this scheme aims to provide innovative start-ups with access to new ideas and insights from the cutting edge of research, thus accelerating the development of their breakthrough products and services.

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EIC Scaling Club

Who can benefit: EIC Accelerator beneficiaries (subject to nomination)

The EIC Scaling Club aims to showcase Europe's deep-tech excellence with an exclusive community comprising over 100 high-growth European deep-tech champions and their partners. As a participating company (upon nomination), you can engage with a diverse spectrum of key partners, including 100 active investors, 100 relevant corporations, 100 agencies, clusters and media entities, and 100 independent mentors with scale-up board-level expertise. Offering tailored mentorship and access to quality business partners such as corporates and investors, the EIC Scaling Club focuses on building and nurturing relationships with strategic partners and key European institutions.

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EIC Soft-landing Programme

Who can benefit: EIC Accelerator beneficiaries

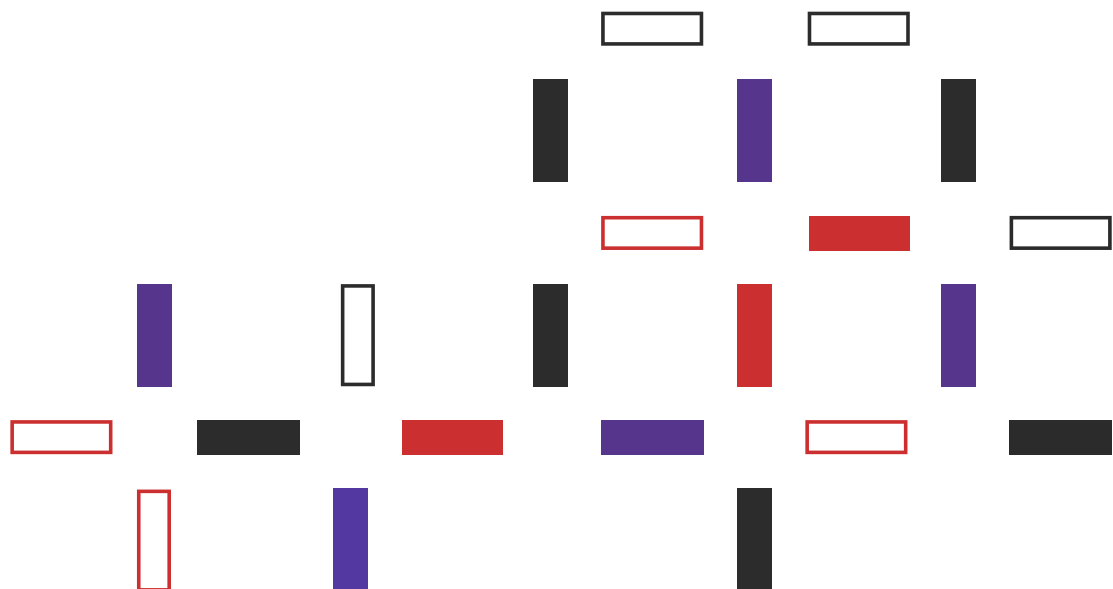
When venturing into new markets and aiming for global expansion, you may often encounter numerous obstacles that hinder the growth of your business in unfamiliar territories. Beyond identifying suitable opportunities and partners, you must also get to know the local culture, regulations, and business landscapes. This is where the EIC Soft-landing Programme comes into play.

The EIC Soft-landing programme is a new exclusive business acceleration service that provides you with customised guidance and the adequate tools to continue your journey after having launched and gained traction abroad, helping you expand to a new market without keeping your attention away from your main operations at home.

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EIC Ecosystem Partnership Programme

Who can benefit: All EIC Awardees

With the EIC Ecosystem Partnership Programme, we aim at being an active connector in the European Innovation Ecosystem, partnering up with actors providing sector-specialised and tailor-made services linked to the different needs of the EIC Awardees. We provide services across the areas of acceleration, incubation, matchmaking, internationalisation, business planning, fundraising support, and many others. Our programme brings together a bona fide network of specialised organisations that will help innovators scale-up, gain visibility and attract private capital along with EIC funding.

With our new EIC ACCESS+ initiative, we provide co-funding for the services delivered by EIC Partners through the EIC Service Catalogue, and we offer support to match you with the right service to cover your needs.

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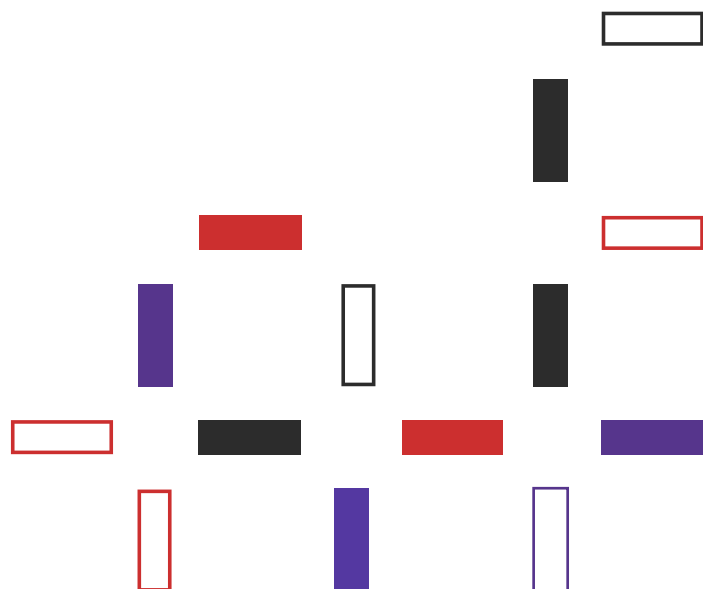
**EIC Ecosystem
Partnership
Programme**



EIC ACCESS+



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EIC Coaching Programme

Who can benefit: All EIC beneficiaries (starting as early as the 2nd stage of proposal preparation for Accelerator applicants)

The EIC provides free coaching that matches your individual business development needs, whether you are a novice or experienced entrepreneur. We have a wide selection of coaches with expertise in various industries and markets who have gone through the same journey you are about to embark on as an EIC beneficiary. Our coaches are independent professionals with backgrounds in business, entrepreneurship and fundraising, who can offer invaluable advice and support.

Your coaching can focus on go-to market strategies, partnerships, or organisational/financial development. The coach will enquire about your ideas and help you explore new possibilities in a collaborative and learning-oriented way.

**This programme is implemented directly by the EIC*

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EIC Community Programme

Who can benefit: All EIC Awardees

The EIC Community Programme brings you closer to the EIC Community members in a space where you can share your experiences, gain access to peer-learning workshops and tailor-made training activities. Within this scope, the EIC Community Programme implements a wide array of initiatives including the EIC Winter and Summer Schools, EIC Community Talks and Trainings, and EIC Coordinator Days.

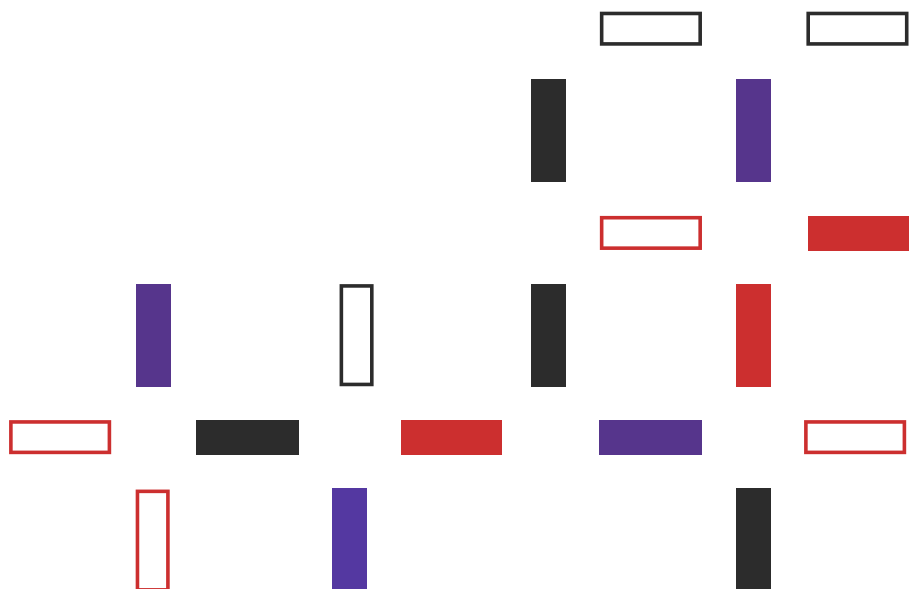
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EIC Tech2Market Programme

Who can benefit: EIC Transition and Pathfinder beneficiaries (including FET Active and FET Open)

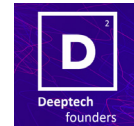
The EIC Tech2Market (T2M) Programme supports you in your transition from lab to market and provides you with tailored support for the market deployment of your research results. It includes services with two complementary approaches:

- Entrepreneurship Programme: a continuous and complete offer to help you move towards the mature stages of your entrepreneurial project.
- Venture-building programme: services to help you exploit promising research results thanks to a range of activities from identification of promising business ideas to venture creation and development.

**The new EIC Tech2Market programme will be launched in Q2 2025.*

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Entrepreneurship



Venture Building



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EIC Women Leadership Programme

Who can benefit: All EIC Awardees

The EIC Women Leadership Programme will enhance your leadership and entrepreneurial skills and expand your network by engaging various innovation ecosystem partners and institutional players from the EIC and beyond. We will also connect you with peers to share best practices and solutions to common challenges.

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How to access EIC Business Acceleration Services?

EIC Community Platform

Your one-stop shop to learn everything about the EIC Business Acceleration Services and stay up to date on the latest open calls, news, success stories, upcoming events and much more.

[Visit the EIC Community Platform and bookmark it to stay tuned!](#)



And get access to:

EIC Service Catalogue

Access a searchable database of all the services offered by EIC Partners and European Innovation Ecosystem organisations supporting EIC-funded innovators.

[Visit the EIC Service Catalogue](#)



EIC Greenhouse Gas (GHG) Tool

Calculate your footprint, simulate the mitigation potential, promote your solution and inspire others with your carbon neutral journey.

[Visit the GHG Tool](#)



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